CloudStack Collaboration Conference is a 4-day virtual get together for the global Apache CloudStack community and people interested in open-source technology.

The virtual event is aimed at developers, operators and users to discuss and evolve the open-source software project, its functionality and real-world operability. This event will meet you with the Apache CloudStack family, community leaders, project members and contributors.

We encourage you to explore this brochure to get a sense of the experiences we will create. CloudStack Collaboration Conference is all about creating opportunities!

The talks and sessions at CloudStack Collaboration conference are selected via a CFP process and selected for their technical merit. Many of the talks are given by user organisations. This year we also plan a limited number of sponsored sessions to allow eco-system companies to share their products and services.
ATTENDEES

CloudStack Collaboration Conference welcomes attendees from all over the globe. Our core audience is enterprises, cloud service providers, telcos and MSPs. Every region sends its best and brightest to share insights and knowledge on open-source technology, orchestrating public and private clouds, building IaaS. The typical visitors are:

### JOB POSITIONS
- C-level Executives
- Cloud Architects
- Product Managers
- Developers

### INDUSTRIES
- Cloud & Hosting
- Telecommunications
- Information Technology
- Computer Software
- Payment Processing
SPONSORSHIP

Apache CloudStack events have consistently partnered with some of the top companies to bring our events to life!

This year we translate exhibition opportunities into virtual space. By partnering with CloudStack Collaboration Conference you get brand visibility into one of the most dynamic and vibrant open-source communities globally.

Apache CloudStack is used by some of the world’s largest telecoms, enterprises and Fortune 100 companies. Join the event as a sponsor and get the chance to meet and network with senior staff and C-level executives from these companies.
# PARTNER PACKAGES

<table>
<thead>
<tr>
<th></th>
<th>Community 200 €</th>
<th>Silver 850 €</th>
<th>Gold 1500 €</th>
<th>Diamond 2500 €</th>
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<tbody>
<tr>
<td><strong>Exhibiting</strong></td>
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<td>Attorneys Contact Information</td>
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<td>Virtual Booth Space</td>
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<td>Booth Representatives</td>
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<td>Opportunity to provide virtual swag item</td>
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<td>Branded 1-1 Table in Networking Lounge</td>
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<td><strong>Speaking Opportunities</strong></td>
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<td>Product Pitch</td>
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<td>Sponsored talk - 15 minutes</td>
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<td>Sponsored workshop</td>
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<td><strong>Visibility and Branding</strong></td>
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<td>Logo &amp; link on conference website</td>
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<td>Logo displayed on conference opening</td>
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<td>Sponsor recognition in the keynote talk</td>
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<td>Inclusion with logo &amp; link in newsletter to attendees</td>
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<td>Logo displayed on breaks screens</td>
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<td>30 seconds video - displayed on breaks</td>
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<td>Sponsored post on social media channels from official @CloudStack handle</td>
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<td>Inclusion with a short content in post-event newsletter to attendee</td>
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<td>Logo on all video recordings uploaded on official CloudStack YouTube channel</td>
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<td><strong>Power-Ups:</strong></td>
<td>Promotional Push Notification 500 €</td>
<td>Sponsored newsletter to all participants after event 1000 €</td>
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MARKETING OPPORTUNITIES

**Virtual Booth Space**
Opportunity to have your own branded virtual booth where to present your company and meet potential customers.

**Virtual Swag Items**
Send promo codes, discounts, vouchers, virtual swags to our event attendees.

**Branded 1-1 Tables**
A table branded with your logo and company name in the virtual networking area.

**Sponsored Talk**
15 minutes talk as part of the main agenda for your product and company.

**Product Pitches**
5 minutes product pitch from all community sponsors. The story of your product and its integration or compatibility with CloudStack.

**Sponsored Workshops**
Opportunity to organize a workshop and present your technology and how people can start using it.

**Logo On Break Screens**
Your logo will be displayed on the transition screens during the event breaks.

**30-seconds Video**
Your corporate or product video streamed during the event breaks, before and after sessions.

**@CloudStack Posts**
Sponsored post on social media channels from official @CloudStack handle. Subject to pre-approval from event team.

**Logo on Video Recordings**
Logo on all video recordings uploaded on the official CloudStack YouTube channel.

**Post-event Newsletter**
Your link and logo or content included in the post-event newsletter to attendees.

**Dedicated Newsletter**
Your logo + link + info sent as a dedicated post-event email to attendees.

**Push Notification**
Push notification with short message sent to event attendees during the event.
The talks and sessions at CloudStack Collaboration conference are selected via a CFP process and selected for their technical merit. Many of the talks are given by user organisations. This year we also plan a limited number of sponsored sessions to allow eco-system companies to share their products and services.

- **5-minutes Product Pitch**
  - Available to Community Sponsors only
  - 5 minutes
  - Live or pre-recorded
  - Post-session Q&A in Networking Lounge

- **15-minutes Sponsored Talk**
  - Available to Silver, Gold and Diamond Sponsors
  - 15 minutes
  - Live Talks
  - Intensive session followed by a short Q&A

- **Sponsored Workshop**
  - Available to Gold and Diamond Sponsors only
  - 2 hour sessions
  - Technology focus
  - Live and interactive

- **CFP**
  - Available to anyone
  - 30 or 60 minutes talks
  - Presented during core event time
SCHEDULE OVERVIEW

Final Agenda TBA Soon

November 9
- Welcome Speech
- Keynote Talk - The Future of CloudStack
- Technical Track
- Sponsor Workshops

November 10
- Technical Track
- Success Stories
- Integrations
- Sponsor Workshops
- Virtual Pub

November 11
- Technical Track
- Success Stories
- Product Pitches
- Sponsor Workshops
- CloudFun Party

November 12
- Technical Track
- Success Stories
- Integrations
- Sponsor Workshops
- Closing
SPONSORSHIP INQUIRIES

If you have any questions about sponsorship, your partnership benefits or concerning the event in general, we will be happy to assist you. Take advantage and become a part of the CloudStack Community!

Ivet Petrova
Event Manager

+359883321596
ivet.petrova@shapeblue.com
https://www.linkedin.com/in/ivpetrova/
Push Notification

Push notification with short message sent to event attendees during the event.

VIRTUAL

cloudstack

COLLABORATION

CONFERENCE

November 9-12, 2021

*CloudStack and the CloudStack logo are trademarks of the Apache Software Foundation.